



**LIFE & HEALTH INSTITUTE  
APRIL 21-24, 2010**

**HOLIDAY INN WAUSAU - MOSINEE, WI**

**888-272-2792, 715-355-1111**

**\$90 single/double PIA Room Rate through 3/23/10**

**20 WI CE Credits, NEW Course # 63049 effective 1/1/10.**

**[Click Here - CIC Page & Registration Options.](#)**

**Please note: Kent Anthony has replaced Dennis Stone.**

WEDNESDAY, APRIL 21

12:00 - 1:00 p.m.

REGISTRATION

1:00 - 5:15 p.m.

section 1

LIFE INSURANCE CONCEPTS

Brian Sumption, CIC  
Rural Mutual Insurance  
Richland Center, WI

5:15 - 5:30 p.m.

EXAM BRIEFING

THURSDAY, APRIL 22

7:30 - 8:00 a.m.

CONTINENTAL BREAKFAST

8:00 - 12:00 p.m.

section 2

HEALTH INSURANCE CONCEPTS

Charles Matejowsky, CIC, LUTCF  
Van Dyke Rankin Insurance  
Brenham, TX

12:00 - 1:00 p.m.

LUNCH - on your own

1:00 - 3:00 p.m.

section 3

DISABILITY INCOME & LONG TERM CARE INSURANCE

Charles Matejowsky, CIC, LUTCF

3:00 - 5:00 p.m.

section 4

ANNUITIES

Charles Matejowsky, CIC, LUTCF

FRIDAY, APRIL 23

7:30 - 8:00 a.m.

CONTINENTAL BREAKFAST

8:00 - 12:00 p.m.

section 5

APPLICATIONS OF LIFE & DISABILITY INCOME  
INSURANCE TO BUSINESS NEEDS

Kent Anthony, CIC, CFP, RFC, CMFC  
First Group Insurance  
Sterling, KS

12:00 - 1:00 p.m.

LUNCH - on your own

1:00 - 3:00 p.m.

section 6

ESTATE PLANNING

Kent Anthony, CIC, CFP, RFC, CMFC

3:00 - 5:00 p.m.

section 7

PLANNING FOR PERSONAL NEEDS

Kent Anthony, CIC, CFP, RFC, CMFC

SATURDAY, APRIL 24

7:30 - 8:00 a.m.

CONTINENTAL BREAKFAST & INDIVIDUAL STUDY

8:00 - 10:00 a.m.

LIFE & HEALTH EXAM (optional)