



PERSONAL LINES INSTITUTE / NOVEMBER 10-13, 2010

20 WI CE Credits – New Course # 63050 effective 1/1/10

Marriott Madison West

1313 John Q Hammons Dr., Middleton, WI 53562
\$107 single/double PIA Room Rate through 10/11/10 608-831-2000

[CIC Page & Registration Options](#)

WEDNESDAY, NOVEMBER 10

12:00 – 100 p.m.

REGISTRATION

1:00 – 5:15 p.m.

section 1

PERSONAL RESIDENTIAL COVERAGES

Russell Deaton, CIC
Cornerstone Insurance Agency
Paducah, TX

5:15 - 5:30 p.m.

EXAM BRIEFING

THURSDAY, NOVEMBER 11

7:30 - 8:00 a.m.

CONTINENTAL BREAKFAST

8:00 - 12:00 p.m.

PERSONAL RESIDENTIAL COVERAGES - continued
Russell Deaton, CIC

12:00 – 1:00 p.m.

LUNCH - on your own

1:00 - 3:00 p.m.

section 2

CONDOMINIUMS

John Dismukes Jr., CIC, CPCU, AAI
Dismukes Training & Consulting
Tulsa, OK

3:00 - 5:00 p.m.

section 3

FLOOD

John Dismukes Jr., CIC, CPCU, AAI

FRIDAY, NOVEMBER 12

7:30 - 8:00 a.m.

CONTINENTAL BREAKFAST

8:00 – 12:00 p.m.

section 4

PERSONAL AUTOMOBILE COVERAGES

Mary LaPorte, CIC, CPCU
Insurance Training & Consulting
Martin, MI

12:00 - 1:00 p.m.

LUNCH - on your own

1:00 - 3:00 p.m.

PERSONAL AUTOMOBILE COVERAGES

Mary LaPorte, CIC, CPCU

3:00 - 5:00 p.m.

section 5

PERSONAL UMBRELLA/EXCESS COVERAGES

Mary LaPorte, CIC, CPCU

SATURDAY, NOVEMBER 13

7:30 - 8:00 a.m.

CONTINENTAL BREAKFAST & INDIVIDUAL STUDY

8:00 - 10:00 a.m.

PERSONAL LINES EXAM (optional)