



REAL-TIME SEMINAR SPONSORSHIP

March 12th, 2008
The Jefferson Street Inn
Wausau, WI

March 13th, 2008
Milwaukee Marriott West
Waukesha, WI

Agenda

A Seminar designed to help the local agent utilize Real Time today and what can the agent do to help speed up the availability process!

- 8:30 a.m. - 9:00 a.m.** Registration
- 9:00 a.m. - 10:15 a.m.** An informative "Real-Time 101" session for the agents so they can better understand what Real-Time is and to aid in giving the agents a better understanding what the Real-Time capabilities are within the Industry and with their companies.
- 10:15 a.m. - 10:30 a.m.** Break
- 10:30 a.m. - 12:15 p.m.** 3 separate, 30-minute opportunities for the Management System and Comparative Rating vendors to demonstrate their current Real-Time capabilities to 3 separate groups, who may be interested in their product.
- 12:15 p.m. - 1:15 p.m.** Lunch
- 1:15 p.m. - 2:15 p.m.** An hour-long session that will help the agent with the implementation of Real-Time capabilities within their agency. Agencies can take back documentation to better help them set-up their workflows to take advantage of current and future Real-Time options.
- 2:15 p.m. - 2:30 p.m.** Break
- 2:30 p.m. - 3:30 p.m.** A panel session with agency personnel who have taken the lead to implement Real-Time capabilities within their current work flows for their agency.

\$250 Sponsor will receive recognition at the workshop and in print in the *Wisconsin Professional Agent magazine*. ***One** Free registration to the workshop will be provided, as well.

To become a Sponsor for this Real-Time event please fill in the information below and fax, mail or email it to:

Professional Insurance Agents of Wisconsin
6401 Odana Rd.
Madison, WI 53719
Fax: (608) 274-8195
mbehrens@piaw.org

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